

Broxbourne Landlords Forum – Welcome! Richard Blanco – Chair & NRLA Representative



Tonight's Agenda 6-7.30pm

- Simple Lets
 - With Lauren Clark, Senior Simple Lets Officer
- Regulatory Briefing & Housing Market Update
 - With Richard Blanco, NRLA Representative
- Property Abandonment & Death Of A Tenant
 - Ibrahim Balta, Senior Litigation Solicitor, Broxbourne Borough Council
- Discussion: How Are You Feeling About Being A Landlord?
 - Nick Jennings, SAFS Head of Service



Regulatory Briefing & Housing Market Update Richard Blanco – NRLA Representative

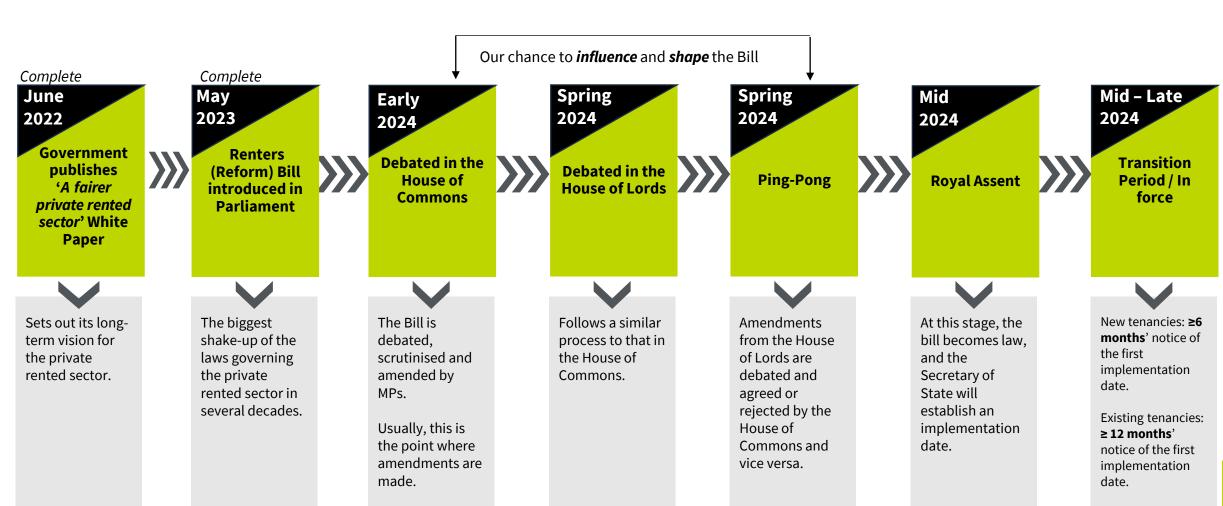


NRLA Successes on Renters Reform Bill

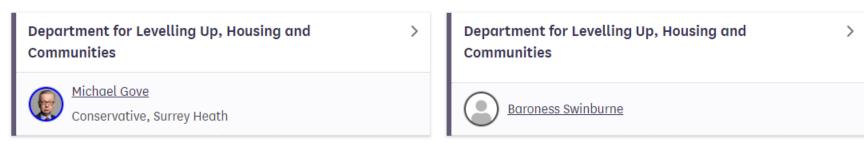
- Bill published with crucial amendment to anti-social behaviour ground.
- Ben gave evidence to the LUHC Select Committee (the only private rented sector representative to be invited).
- At second reading, Secretary of State the Rt Hon Michael Gove MP, opened with a thank you to the NRLA, which, he stated, had "supported me and the Department in framing this legislation.
- Ben gave evidence to the Bill Committee, outlining the vital need for confidence in the court system.
- Government tabled an amendment to introduce a student ground for possession following NRLA pressure.
- Working groups and regular meeting with DLUHC officials: student tenancies, ASB, court reform, GOV.UK guidance



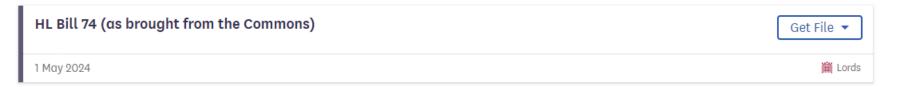




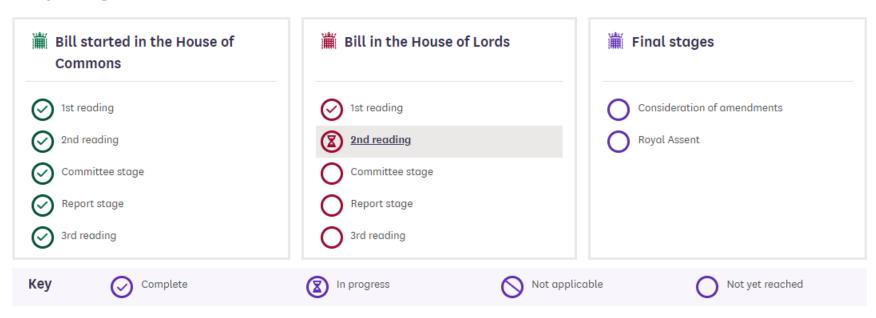
Sponsoring departments



Current version of the Bill



Bill passage









- Student Amendment
 - All properties where reasonably believe tenants are full time students
 - 2 months notice between June and September
- Moratorium on Notice in first 4 months 6 month min tenancy
 - Exceptions are likely (death of tenant, DV, unsafe property)
- Review Of Selective Licensing
- Report On Court Reform After 18 months

Implementation



- Royal Assent by 30 June?
- Commencement date 1 January 2025?
 - No new ASTS all contracts will be periodic
 - ASTs that have gone periodic can still have s21 served
- Extended Commencement date
 - 18 months later subject to report on courts
 - Could be extended
 - No longer use s21
- General Election by 31 Jan 2025
 - Labour Party says it will abolish s21 within 100 days



NATIONAL RESIDENTIAL LANDLORDS ASSOCIATION

• To bolster our campaigning effort, we are encouraging members to reach out to their local MP and share their concerns about the Renters (Reform) Bill.

Engaging with your MP

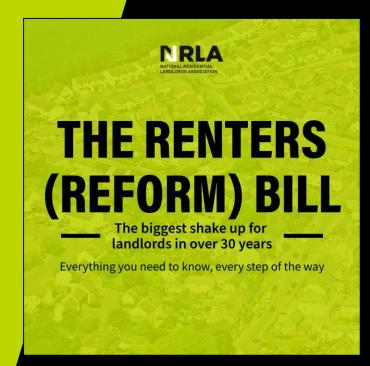
• Your MP has an obligation to read what you send them and reply to all reasonable requests, so letting them know what you think is worthwhile.

How to engage with your MP

• You can either write directly to your MP or attend a constituency surgery in person.

What to write to your MP about

 You can write as a constituent to your MP about concerns you have with the Renters (Reform) Bill and any other issues affecting your business.





Our campaigning resources

- We have made it easier for you to engage with your MP by creating template letters relevant to the rental reform campaign.
- These template letters cover the important aspects of the Bill that the NRLA has identified as needing improvement.
- You can access these by downloading the 'MP Template Letters' from our 'Write to your MP' webpage here: https://www.nrla.org.uk/campaigns/write-to-my-mp
- On the page you'll find our online tool that will automatically find your local MP and ensure your letter follows parliamentary protocol.
- Remember to forward any correspondence you receive from your MP to policyenquiries@nrla.org.uk.



Changes To Short Term Lets





- 19 Feb Govt Announced Introduction of Mandatory National Registration Scheme
 - To give LAs data and insight
- Most properties can be let as SLs for 90 days
- Use Class C5 for short term lets not used as part of sole or main home
 - Automatic for existing short term lets
 - Permitted development C3 or C4 to C5
 - Unless removed by Article 4 Direction
- Budget change s24 taxation extended to Furnished Holiday Lets
- CGT lowered to 24% (from 28%) to encourage landlords to sell
 - But 0% threshold lowering to £3,000 from 5 April

Updated How to Rent Guidance

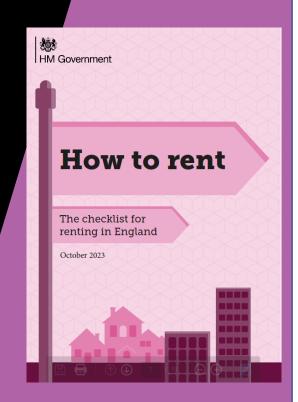


Reminder – October 2023 Edition

• The updated version **must** be served at the start of any new tenancy or on renewal, for tenancies in England.

What's been added?

• Information on the new Housing Loss Prevention Advice Service, which offers tenants legal advice on housing and possessions.



Minimum Energy Efficency Standards



The Government's Initial Proposals

- Raising the energy performance standard to Energy Performance Certificate (EPC) Band C
- A phased trajectory for achieving the improvements for new tenancies from 2025 and all tenancies from 2028
- Increasing the maximum investment amount, resulting in an average per-property spend of £4,700 under a £10,000 cap
- Introducing a 'fabric first' approach to energy performance improvements.

Prime Minister Scrapped Proposals

• The Prime Minister, Rishi Sunak MP, announced the Government will no longer proceed with its requirement that all rental properties must reach a minimum Energy Performance Certificate rating of 'C' by 2028.



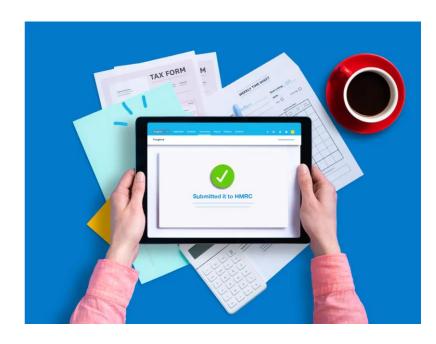


Some stats on MEES

- A third of properties in PRS are pre-1919 (10% H/O and 5% social)
 - 13 points between D and C challenging for older properties to get to C
- 44.5% of PRS properties have EPC of C or higher
 - Was 18% ten years ago
- 27% of landlords say they would sell rather than carry out works
 - But 1 in 6 said they would carry out works with grants or their own savings
 - Motivated to reduce tenants bills and make home more comfortable
- 60% said would only buy property which is C or above
- 50% are thinking of selling properties that are D or below



Making Tax Digital



- Quarterly digitised tax returns to HMRC
- Plan was for landlords with gross rental income over £10,000 to start in 2024 – NRLA requested change to timing and limits
- Changed to 2026 for landlords with gross rental income over £50,000
- 2027 for landlords with gross rental income over £30,000
- Below £30,000 exempt



Changes To Council Tax For HMOs

- After Consultation govt announced end to Council Tax Disaggregation Autumn 2023
- Some HMOs were revalued for council tax purposes so each room became band A
- Huge increase in cost for tenant/landlord
- Legislation amended from 1 December no new disaggregation permitted by VOA
 - HMOs to have single council tax bill
 - Shared house HMOs can still be billed to tenant
- Existing licensed HMOs should have been changed by now
- VOA must respond within 4 months to requests from unlicensed HMOs





Local Housing Allowance

The Government announced in its Autumn
 Statement that Local Housing Allowance (LHA) rates would be realigned to the 30th percentile of local market rents.

• The uplift was implemented in April 2024.

Rates will be frozen again for 2024/25.





- National Trading Standards has published new guidance outlining what information must be included on a property listing.
- The guidance covers all material information parts (A, B & C) including information relating to rent, utilities, building safety and adaptations.
- Make sure you're including all relevant details in property listings to ensure prospective tenants can make informed decisions.

NATIONAL TRADING STANDARDS

Estate and Letting Agency Team

Protecting Consumers
Safeguarding Businesses



Smoke & Carbon Monoxide Regulations

- CO detector in every room with combustible fuel appliance (except gas cookers) required since 1 Oct 2022
- Smoke alarms requirement extended to Social Housing
 - One on each floor, different requirements for HMOs
- Test CO and smoke alarms at start of tenancy
- New requirement for landlord to repair alarms if informed by tenant – but tenant responsible for testing during AST
- LAs can issue improvement or hazard awareness notice: mains inter-connected smoke alarms under HHSRS
 - Can also serve remedial notice penalty of £5,000



Fire Safety - Non-Qualifying Leaseholders

- To qualify for funds towards remedial work under Building Safety Act
 - Own a property in a relevant building higher than 11m (or 5 storeys) with at least 2 dwellings
 - Your lease existed before 14 Feb 2022
 - Your property was your primary residence or you owned no more than 3 properties in the UK
- Non Qualifying Leaseholders
 - Estimated 1.3m in blocks 11m or lower
 - 400,000 in taller blocks (many own more than 3 properties)
 - Includes share of freehold
 - Bought or extended the lease after 14 Feb 2022



Leasehold Reform Bill

- Leasehold Reform Bill published in November.
- Aims to make it "cheaper and easier" for leaseholders to extend their lease and take over management of their property.
- The Bill will abolish 'marriage value', cap the value of ground rent included in calculating the lease premium, and prevent freeholders from recovering legal costs from leaseholders.
- The NRLA recently responded to the Government's consultation on ground rent in existing leases, recommending that it should be capped at a 'peppercorn' as is the case for new leases.
- You can view a summary of our response on the NRLA's website here: https://www.nrla.org.uk/news/could-ground-rent-be-a-goner

Housing Loss Prevention Advice Service



• The Government launched the Housing Loss Prevention Advice Service, replacing the Housing Possession Court Duty Schemes (HCPDS).

Aims

- Enhance support for at-risk tenants
- Provide comprehensive legal advice coverage
- Support early intervention for debt and arrears

How Does It Differ to HPCDS?

- The scope of the new scheme has been widened to cover issues around debt and welfare payments.
- Tenants struggling with payments are signposted to support services which should mean that arrears are addressed at an earlier stage.

Changes to Right to Rent Fines

What has changed?

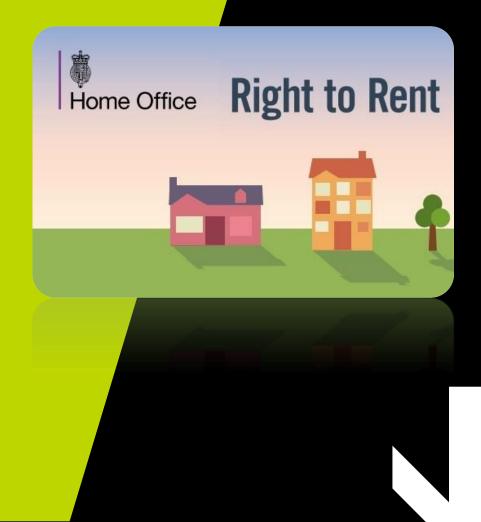
- From 13th February 2024, Right to Rent penalties will increase significantly:
 - First breach: Up to £5,000 per lodger and £10,000 per occupier.

 Up from £80 per lodger and £1,000 per occupier
 - Repeat breaches: Up to £10,000 per lodger and £20,000 per occupier.
 Up from £500 per lodger and £3,000 per occupier
- Landlords could face potential imprisonment for failure to check the occupier's right to rent status.

Why is this change being made?

 The Government says it is introducing higher penalties for failing to comply with Right to Rent legislation to 'stop the boats' a key pledge of PM Rishi Sunak.







Latest Government Consultations

- Department for Levelling Up, Housing and Communities
 - Changes to permitted development rights
- National Trading Standards
 - Rent-to-rent schemes
- House of Lords Industry and Regulators Committee
 - Regulation of property agents
 - In June 2019 RoPA called for Code of practice, Min training standards & Regulator



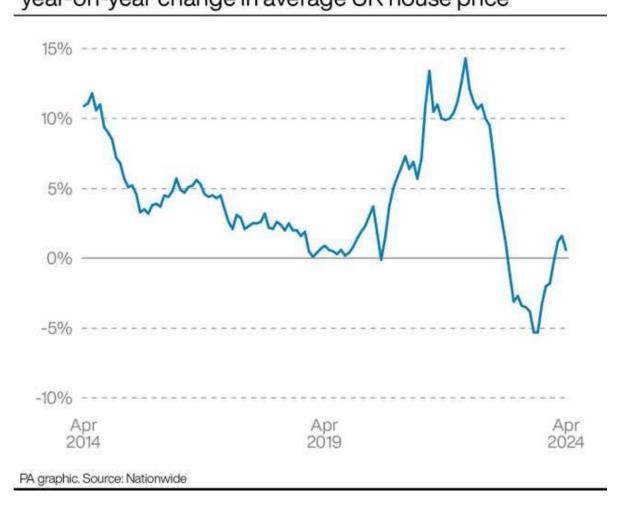
Housing Market Briefing



Sales market

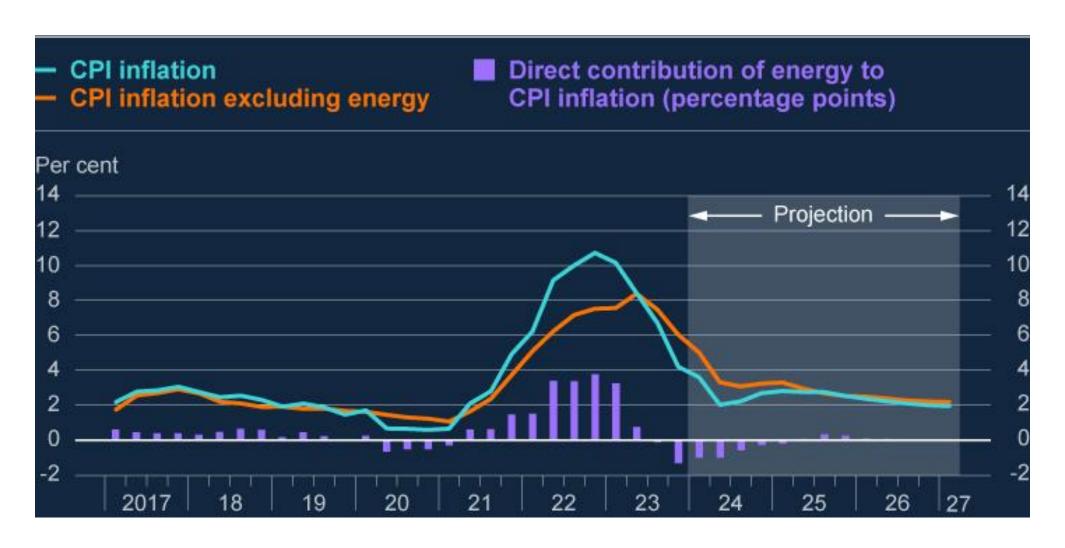
- Where are we in the cycle?
 - Nationwide 0.6% up 12 months to April
 - 2% down from peak of August 2022
 - Expected falls of 2-5% in 2024, depends on area/market?
- Influencing factors
 - Economic uncertainty
 - Geopolitics
 - Elections
 - Pent up demand?





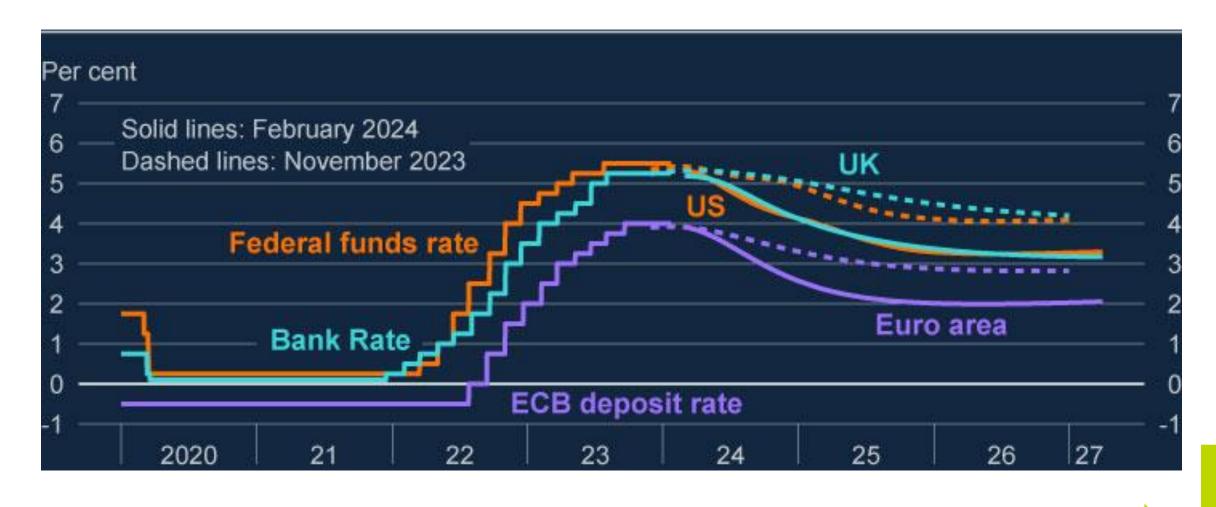


Inflation Projection (Bank of England)



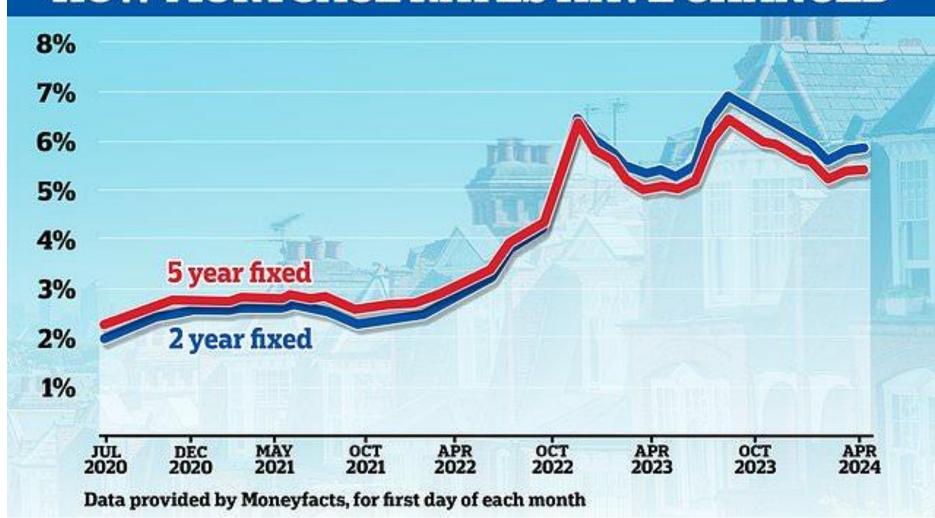


Interest Rates - Market Implied Path









Now

2yr fix 5.41%

5yr fix 5.02%

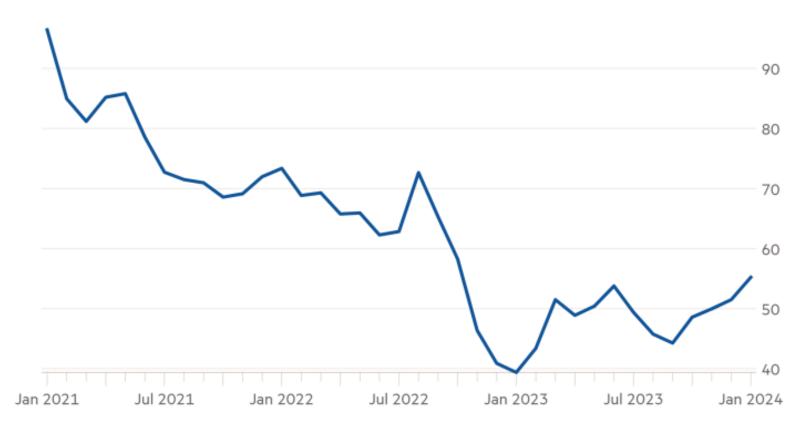
(Rightmove)



UK Mortgage Approvals (BoE)

UK mortgage approvals rose in January

'000



Source: Bank of England

© FT



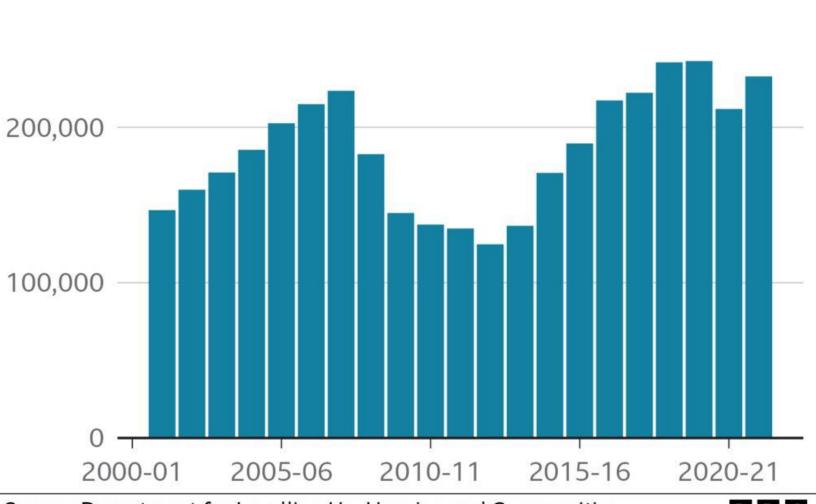


Net additional dwellings

300,000



Government target



Source: Department for Levelling Up, Housing and Communities







Are Landlords Selling Up?

NRLA research

- 28% landlords plan to sell in next 12 months, 8% are buying
- 12% actually sold in Q3 2023, 5% actually purchased
- Capital Economics says 400,000 PRS properties have been lost since 2016

Other Data

- Tenants citing landlord sale or re-let as reason for tenancy ending has grown 6000 (2018) to 9,500 (2023) per quarter (homelessness statistics)
- Possession claims back to 2016 levels, but 236% increase in Wales
- Bank of England 'moderate decline in size of PRS
- UK Finance says landlord purchases reduced by 13% in year to 2023
- English Housing Survey says broadly static: 20% (2016/17) to 19% (2022/23) but grew slightly after pandemic

Perfect storm for landlords

- Renters Reform Bill plus Licensing & Article 4 Directions (and MEES)
- Rising interest Rates
- Punitive taxation continues (s24, SDLT, CGT)
- 1990s Generation of Landlords retiring



Is The Supply Crisis Easing?

- Rents up 9.2% UK excluding London (Rightmove)
 - Contacts to agents down 13%
 - Properties to market up 7%
 - 23% had prices lowered
 - 11 tenants for each property marketed
- Rents up 9.2% UK (ONS), 11.2% London (ONS) 12 mths to March

Join The NRLA



Landlord membership

From £99 a year

Share the benefits of an NRLA membership with 1 associate



Discount Code 59

Business membership

From £199 a year

Share the benefits of an NRLA membership with 4 associates



Member Benefits

- ✓ FREE landlord advice online & telephone support
- ✓ FREE webinars, podcasts, & networking events
- ✓ FREE unlimited resources, including documents, guides, tenancy agreements, & templates
- ✓ FREE comprehensive licensing support
- ✓ FREE award-winning property magazine
- ✓ Network of regional representatives
- ✓ Active lobbying and representation
- ✓ Discounted training & accreditation





The NRLA In Numbers





Over

members

Average score

3,199 Trustpilot reviews



Over

advice line calls



Over

attended online meetings



Over

e-learning courses completed



Over

Downloads on documents and guides

Exclusive Member Discounts

- ✓ FREE Tax Investigation Insurance worth over £100!!
- ✓ 15% off at Carpetright
- √ 10% B&Q TradePoint discount card
- √ 10% discount at LOFT Interiors
- ✓ 5% discount on compliance checks
- ✓ 1 month FREE boiler & home emergency cover
- ✓ Exclusive discounts on mortgages, tenant referencing, and more













Podcast, Webinars



Listen to NRLA Podcast & Watch Webinars

- Google 'Listen Up Landlords' for latest podcasts
- Google 'Inside Property' for legacy NLA editions
- Webinar recordings at www.nrla.org.uk





Check NRLA events webpage for up to date information

- Tower Hamlets Landlords Forum (Webinar)
 - 7-9pm on Thu 9 May 2024
- NRLA & Newham Landlords Forum
 - 2-4pm at Old Stratford Town Hall on Tue 14 May 2024
- NRLA On Tour
 - 1.30-5pm at City Gates, Ilford on Wed 22 May 2024
- NRLA & Barking & Dagenham Landlords Forum (Webinar)
 - 7-9pm on Tue 4 June 2024



NRLA Advice Line 0300 131 6400

Your NRLA London Reps are changing

Richard Blanco NRLA London Representative (East & North East)

Yvonne Baisden NRLA London Representative (West & North West)

Karen Gregory NRLA London Representative (South London)

From Autumn replaced by full time Regional Engagement Officer